

SPECIALISTS IN INDUSTRIAL PROTECTION





## >>>> KME Works for You.™

**As a privately held family company since 1946, KME™ is truly a success story.** We've experienced six decades of steady growth because we've worked hard to maintain our founder's entrepreneurial spirit. KME is focused on an ability to rapidly respond to market demands with innovative new products and services that offer real value and build long-term partnerships.

### *Unwavering Dedication to Our Customers*

No company is better able to rapidly respond to customers' needs with common sense and a dedication to excellence. As a family-owned company under the leadership of John J. Kovatch III, decisions are made in the best interest of our customers, company and employees without influence from outside investors or stock market analysts. By continually reinvesting in the company with personnel training, new equipment and updated facilities, KME is best able to serve our customers today and for future generations because it's not just a business, it's our family commitment.

OUR STEADY GROWTH  
OVER THE LAST SIX  
DECADES EMPOWERS  
US TO SERVE YOU TODAY –  
AND INTO THE FUTURE.



John J. Kovatch III, KME President and CEO

### *Personal Attention*

With 700 employees, KME has the resources to support our customers' needs. However, KME still assigns a primary point of contact for each new truck build to coordinate all communications between KME, the sales representative and the customer. There is no "handoff" through various stages of production where customers have to redefine their needs to each new person in the process. KME's project manager ensures that all customer needs and expectations are met from order to delivery, every time.

### *Network of Support*

KME's factory locations, teamed with a worldwide network of sales and service centers, provide a full range of support for our vehicles. Our locations are fully insured and ready to provide maintenance, repairs, parts and technical support.





# >>>> EXPERTISE AT YOUR SERVICE

*The industrial world creates special demands on apparatus...*

**Every plant has unique hazards – different chemicals; different processes; different terrain; different exposures.** When problems occur, you need a truck that will respond quickly and perform reliably every time. You also need a builder that can configure the truck according to your specific needs. KME™ can be that builder for you...



## *Aerials, Pumpers, and Rescues*

KME is a full line manufacturer. That means that any of our apparatus may be configured to your industrial needs. This includes high flow aerial towers, high capacity foam pumps, hazardous material command units, large foam tenders, or mini-pumpers with dry chemical systems and foam systems. And every apparatus is built with the same custom features as our municipal trucks.



## > KME builds industrial apparatus in all shapes and sizes.

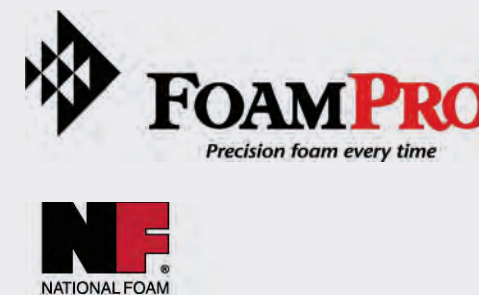
### *The Chassis Comes First*

The backbone of any truck is the chassis. KME's *Predator™* chassis family can provide engines up to 600hp with the ultimate in occupant protection and crew comfort. This allows you to safely and quickly transport up to 10 personnel to and from the scene quickly and safely. And it ensures that while at the scene, the apparatus will perform just as you expect. If your specific needs dictate a different chassis builder, KME is a dealership for both Ford and Navistar. We can also provide Freightliner, Mack, or Paccar products. And if you need something else, just ask. We are the experts in integrating the chassis with the firefighting package.



### *High Volume Pump Systems*

KME can provide pump capacities up to 3000gpm. For the foam, we utilize both balanced pressure foam systems and direct injection foam systems from National Foam or Hypro Accumax. We can recommend system sizes based upon your desired flow rates, and we can size the pump and engine to match. We can also design the system for multiple discharges controlled individually, or a single large-volume discharge. If ethanol is your hazard, we have packages available for alcohol-resistant foams. In short, name your hazard, and we can design a truck to address it.





## >>>> VERSATILITY THROUGH INNOVATION

*KME is constantly looking for ways to improve the capabilities of our products.*

**The mark of an innovative company is how much investing they do for the future.** Over the years, KME™ has invested hundreds of thousands of dollars in new product development, including foam systems, chassis configurations, and new aerial products. And for the industrial market, we have come up with a number of product improvements unique to KME.



### *3000gpm Waterway*

KME was the first apparatus builder to produce a 102' aerial platform capable of flowing 3000gpm through the waterway at full elevation. Our hydraulic and structural engineers made sure that the structure of the ladder and the waterway were strong enough and large enough to withstand the stresses at this flow. As a result, we did something that other builders said couldn't be done.



### *Foam Tenders*

KME has built dozens of high volume foam tenders. Each of these tenders features a 3000 gallon (or larger) foam concentrate tank and a balanced pressure proportioning system. This allows rapid supply of fixed systems or monitors with foam solution at the necessary concentration.

### *Power Plant Protection*

KME has developed specialty units for power plant protection. These units feature a 1500gpm (or larger) pump with an around-the-pump foam system. They also feature at least 500lbs of dry chemical that can be used to safely suppress fires in and around energized gear. This unit may be equipped with cab controlled Forward Looking Infrared (FLIR) camera systems to pinpoint the location of any heat sources. This allows the unit to be used more effectively so that the firefighting agent is applied exactly where it is needed.



innovation

LEADING THE WAY





[WWW.KOVATCH.COM](http://WWW.KOVATCH.COM)

1-800-235-3928 | [kme@kovatch.com](mailto:kme@kovatch.com)

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